

Commercial Partnerships Coordinator May 2025

- Iconic New Zealand sporting organisation
- High performing team
- Vibrant and fast paced environment
- Full time

Netball New Zealand has the responsibility for leading the development of netball throughout the country. Netball has a proud tradition of widespread participation and sporting excellence from grass roots through to international level with our Silver Ferns. Through its role in developing and managing national programmes for participation, coaches, umpires and officials, Netball New Zealand aims for netball to continue to be a sport of first choice for all Kiwis.

Netball New Zealand works hard to support our five Zones and 83 Netball Centres, who deliver the game to 140,000 registered members and 300,000 plus participants in NZ annually. With a high profile, strong viewership and love for the game, Netball New Zealand's events and competitions provide the opportunities for Kiwis to connect with the game at all levels.

About the Role

Based in Auckland, Netball New Zealand are seeking a relationship savvy, solutions focused, team player to play a pivotal role and support across the Netball New Zealand partnerships.

This role reports to the Commercial, Partnerships and Event Manager.

Key responsibilities are:

- Nurturing and growing our relationships with Netball's partners.
- Nurturing partners love for the game and for our brands, while also ensuring that Netball reciprocates as you advocate for the partners within Netball.
- Working closely with all areas of the business, assisting them with partner integration.

We are seeking someone who is in the early stages of their career, likely having worked in a similar role or at an advertising agency. You will be an effective collaborator, highly organised and thrive on variety. You will have a sound knowledge and application of business polices, processes and practices, and excellent written and oral communication skills.

You will be able to demonstrate your skills and experience in providing solutions, thinking quickly and be strong at developing relationships.

Your referees will describe you as someone who has 'good energy', is detailed and a consistently dependable team player. They will also say that you have a warm and engaging personality with a great customer service focus. Things move quickly in netball, so you will need to be agile and able to multi-task, just like on court!

Finally, ideally, you will also have a passion for netball.

Have you got the skills and experience we need? Keen to be part of the future of New Zealand Netball? If so, apply via seek with your C.V and cover letter - <u>Partnerships Coordinator Job in Auckland at Netball</u>
New Zealand - SEEK

Applications close 12pm Tuesday 3rd of June.

Interviews for this role will be held the week after the role closes for short listed applicants. Job description (insert link)