

Trident Homes Tactix General Manager Independent Contractor role

- Top New Zealand women's sporting organisation
- High performance Netball teams
- Vibrant and fast paced environment
- 14 month contract
- 30 hours per week

The Trident Homes Tactix play in the ANZ Premiership, the elite netball league in New Zealand. The league involves six (6) teams and is the premier domestic competition for New Zealand's largest female sport.

The Tactix is a high performing team with an outstanding history.

The Tactix also hold responsibility for the running of the Mainland netball team that plays in the Synergy Hair National Netball League.

The Tactix operate under a company structure, wholly owned and reporting to Netball New Zealand (NNZ). The General Manager is supported by a high calibre management committee with experience both from within netball and outside.

About the Role

The General Manger will be responsible for all aspects of the Tactix organisation and for the running of the Mainland national league team.

Maintaining a strong working relationship with Tactix commercial partners, the Head Coach, Team Manager, Event Manager and support staff, including the national league team support staff, you will work to ensure the performance of the Tactix, on and off the court, is of the highest nature.

Key responsibilities are:

- To lead, drive and manage Tactix's commercial relationships with the ultimate outcome being to grow and retain partnerships
- Develop and deliver a comprehensive marketing and engagement plan that drives ticket sales and high viewership numbers for both the Tactix and the ANZ Premiership League.
- Prepare and manage annual budgets, financial forecasts and provide long term financial analysis.
- Oversee the successful contracting of the Tactix players and staff for the following season.
- Maximise positive exposure of the Tactix brand.
- Deliver commercial and community objectives, ensuring a sustainable and vibrant link between grassroots and elite game.
- Growing revenue opportunities and utilizing digital tools to increase fan engagement.
- Alignment of the event delivery to the overarching ANZ Premiership League framework.

We are seeking someone with proven high level of management in sports administration with particular emphasis on team sports. You will have qualifications which demonstrate a senior management capability, with strong brand and positioning skills and the ability to identify, secure

and nurture commercial and sponsorship opportunities for the Tactix and deliver a successful national league campaign.

We value our people and ensure they have a supportive work environment.

Have you got the skills and experience we need? Keen to be part of the future of the Trident Homes Tactix?

If so, send your detailed C.V to Applications in complete confidence immediately: email applications@netballnz.co.nz.

Applications close 12.00pm Thursday 14th September 2023.

Interviews for this role will be held the week after the role closes for short listed applicants. For a full job description email your request to applications@netballnz.co.nz